

JOIN OUR TEAM. READ OUR BLOG.

NDCBlogger is read world-wide by all professional types: CEO's, managers, supervisors, trainers, entrepreneurs—even students. Created as a venue for professionals to gain insight and clarity around what it truly means to be a manager and leader in today's world, our industry thought leaders provide practical tips, tactics, stories and strategies to help you along the way. Subscribing is **free** and interaction is encouraged.



**“Recommendations are based on things that have been tested and worked with real teams in real companies”**



New Directions Consulting, based in southern Vermont, serves as an innovative, international training and development firm. We partner with organizations that realize to be successful requires the ability to adapt to change, unite in teams, engage in processes to enhance quality, and promote continuous improvement - all to satisfy increasingly demanding customers.

New Directions custom-designs each workshop to work specifically within an organization. Our goal in every training is to maximize the potential of teams, managers and coaches; helping participants streamline their processes, reduce conflict and retool their skills to embrace a world of constant change.



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**MAXIMIZE  
YOUR PEOPLE'S  
POTENTIAL**

New Directions Learning Co-Op

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# TRAINING SOLUTIONS FOR ANY SIZE

TRAINING IS A MUST FOR EVERY BUSINESS, BUT IT CAN BE EXPENSIVE. AT NEW DIRECTIONS WE RECOGNIZE THE CHALLENGE THAT MANY ORGANIZATIONS FACE IN PROVIDING THE KNOWLEDGE THAT THEIR EMPLOYEES SO DESPERATELY NEED.

WITH NDC TRAINING CO-OP, EMPLOYER ARE PAIRED WITH OTHER COMPANIES OF A SIMILAR INDUSTRY OR INTEREST, AND ABLE TO USE THE CUMULATIVE SIZE OF THEIR GROUP TO LOBBY FOR TRAINING.

## HOW DOES IT WORK?

Companies that choose to participate are added to an NDC distribution list. When one company has a need for a particular training, they submit a request to NDC providing the topic and number of seats they would like to purchase. NDC will then contact the other organizations on the distribution list to see if other employers would like to purchase a few seats for their employees. This allows companies to provide education to their employees without needing to take on the full cost of the training.

## WHY TRAINING CO-OP

- Same quality training at a reduced cost
- No minimum attendance requirement
- One flat rate per person
- Varied local locations depending on the company sponsoring the event
- Eligible for continuing education credit (CEU)
- NDC handles the communication and coordination with other members
- Over 60 different topics

“ WE USE YOUR TOOLS EVERY DAY AND ARE CONSTANTLY STRIVING TO IMPROVE ON OUR UNDERSTANDING AND USE OF THEM. THANKS FOR ALL YOU HAVE DONE FOR US TO MAKE THAT HAPPEN! ”

G. KENNETH PERINE  
PRESIDENT, NATIONAL BANK OF MIDDLEBURY

## TOP 10 TOPICS

- Change Mgmt
- Communication Skills
- Conflict Resolution
- Customer Service
- Facilitation
- Generations
- Meeting Skills
- Presentation Skills
- Process Efficiency
- Supervisory Skills

## TERMS

All Co-op members must be willing to commit to the cost of the number of seats they have purchased. Refunds are only available for inclement weather. Companies who request a training must be willing to host or find a host for the training event.

## BUILDING LEADERS FOR TOMORROWS INDUSTRIES THROUGH VALUE-ADDED EDUCATION

Your people are the single most important thing that determines your competitive edge; everything else can be copied. We believe our role as consultants and learning specialists is to facilitate new and different thinking, challenge the status quo and network the experiences of other successful organizations into yours. Global manufacturers need employees who are fully engaged, contributing all that they know, and believing that they can make a significant difference.

## WE MAKE TRAINING EASY



### INDUSTRIES

- MANUFACTURING
- BANKING
- SOCIAL SERVICES
- EDUCATION
- ENGINEERING
- GOVERNMENT
- HEALTH CARE
- CONSTRUCTION
- ASSOCIATIONS
- PHARMECEUTICAL
- RETAIL
- NON-PROFIT

### CLIENTS

- DELTA FAUCET
- ALCOA
- EXXON
- ENERGIZER
- PFIZER
- SI GROUP
- DOW JONES
- CVPS
- CITIZENS BANK
- SVSU
- CITY OF BURLINGTON
- CATHOLIC CHARITIES
- SANOFI PASTEUR
- AT&T