

People-Focused

Value-Added

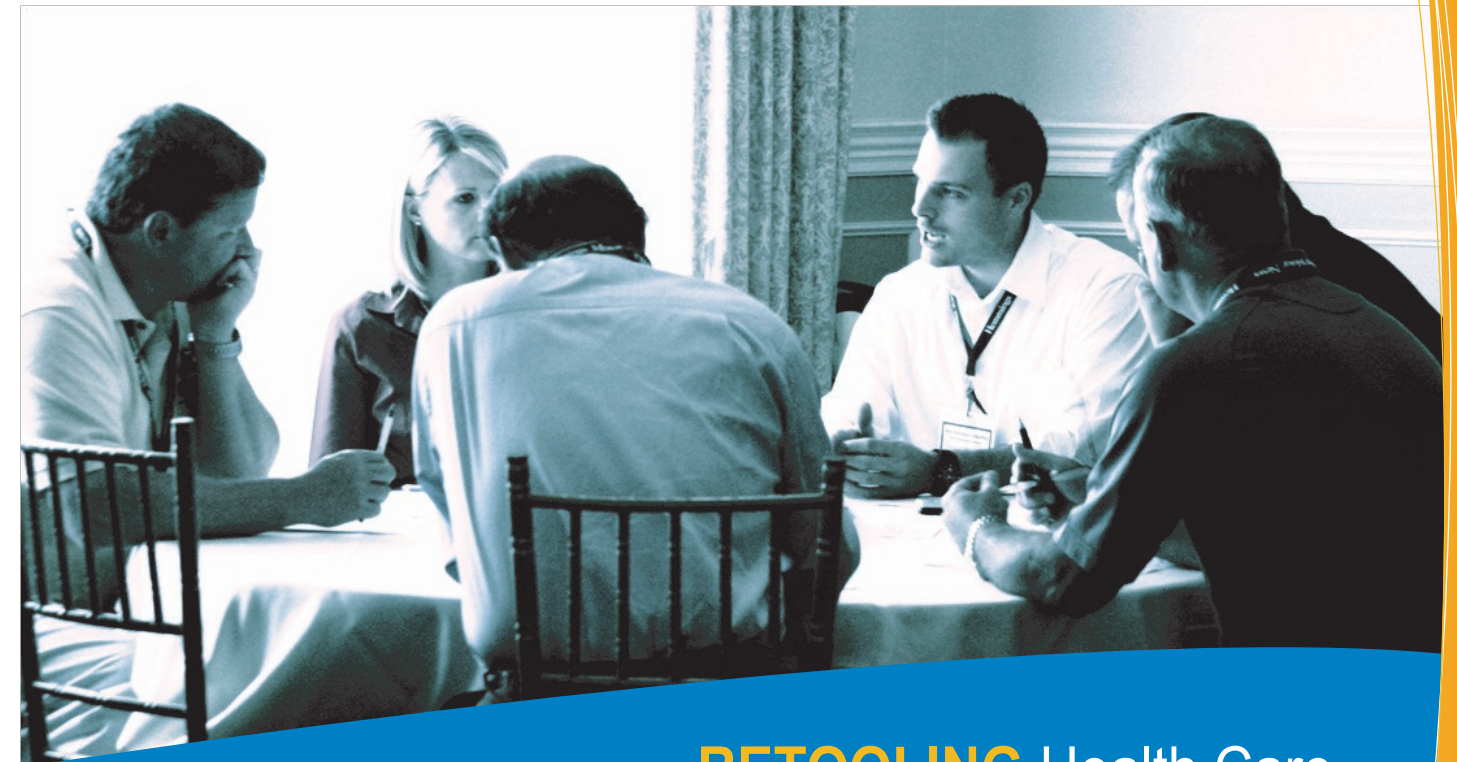
New Directions Consulting, based in southern Vermont, serves as an innovative, international training & development firm. We partner with organizations that realize to be successful requires the ability to adapt to change, unite in teams, engage in processes to enhance quality, and promote continuous improvement - all to satisfy increasingly demanding customers.

New Directions custom-designs each workshop to work specifically within an organization. Our goal in every training is to maximize the potential of teams, managers and coaches; helping participants streamline their processes, reduce conflict and retool their skills to embrace a world of constant change.



FACILITATION | TRAINING | SURVEYING | COACHING | STRATEGY

5 Bank Street
North Bennington, VT 05257
800.730.3631 (p)
802.442.3243 (f)
www.NewDirectionsConsulting.com



RETOOLING Health Care

FACILITATION
TRAINING
SURVEYING
COACHING
STRATEGY



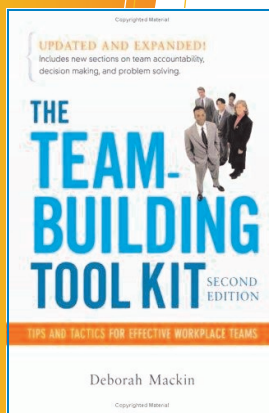
OUR TOP 10 WORKSHOPS FOR HEALTH CARE

- HIGH PERFORMANCE TEAM-BUILDING
- PROCESS EFFICIENCY MINDSET
- SUCCESSFUL LEADERSHIP SERIES
- TRAIN THE TRAINER
- THRIVING THROUGH CONSTANT CHANGE
- DEALING WITH MULTIPLE GENERATIONS
- EFFECTIVE PRESENTATION SKILLS
- INFLUENCING WITHOUT POWER
- MANAGING MULTIPLE PRIORITIES
- CROSS-CULTURAL UNDERSTANDING

"I own several of Mackin's books and they are very useful resources. She writes from experience, not from an academic or research perspective. She works in the field with organizations helping them build and sustain teams. So, you know her recommendations are based on things that have been tested and worked with real teams in real companies."

As a colleague who also works in the area of teamwork, I have a very high regard for Deborah's work."

- Glenn Parker, author of the Team Player Assessment Tool



New Directions at work for you *In Health Care*

HELPING TO ADVANCE TODAY'S WORKFORCE INTO TOMORROW'S INNOVATION LEADERS

Your people are the single most important thing that determines your competitive edge in health care; everything else can be copied. We believe our role as consultants and learning specialists is to facilitate new and different thinking, challenge the status quo and network the experiences of other successful organizations into yours. We bring an outsider's perspective into the health care industry, providing best practices from manufacturing, retail, education, and business. Universal to all of these organizations is the need for employees who are fully engaged,

contributing all that they know, and believing that they can make a significant difference. We will not succeed if we are not capitalizing on our people. New Directions offers you over 27 years of experience in teambuilding, leadership development, process improvement, and change management to guide your future success and raise the bar on performance. Our clients ask for our assistance with building leadership competencies, designing and delivering training programs and event facilitation, surveying customers and employees and coaching executives.



Strengthening your most valuable resource; your people

Industry Expertise

- 27 years of experience in consulting & training with international health care organizations.
- Facilitating strategic planning & leadership events that engage & excite participants while building consensus towards new ideas.
- Collaborating with experts in elderly care, health administration, clinical operations, quality assurance, large-scale manufacturing to create systematic efficiency and techniques with human ingenuity and innovation.
- Continuously designing a way to transform organizations, from the factory floor to senior leadership, into a new model of profitability and sustainability.
- Coaching health care leaders in the necessary people skills that drive change and engagement.



Health Care Clients

- Sanofi Pasteur
- The Center for Nursing & Rehabilitation
- Sanborn
- Liberty Enterprises
- Rutland Regional Medical Center
- Saratoga Bridges
- Acambis

Key Testimonials

"You have had a great influence in my own career and opened my eyes to many new ways of seeing how people and organizations work. I wish you and the rest of your team all the best for more good years with New Directions. We will all change, but I will never forget the nuggets of wisdom you have shared."

- George Cates, Senior Director of Research, sanofi pasteur

"New Directions has been a crucial and instrumental part of every project we have worked on. Their training and skills in change management, strategic planning, and team building are second to none."

- Roy Howard, Supply Chain/Operations, Delta Faucet, Inc.

"I too have been around for a while and as I have said your training surpassed any I have attended in my many years in the industry. Wishing you many, many more years of success."

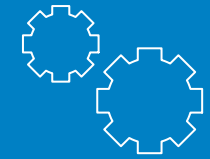
- Linda Angaritis, Director of Quality Service, sanofi pasteur



800.730.3631



info@newdirectionsconsulting.com



Custom-Designed Workshops

Each of our 72 current workshops are customized to meet the demands of each of our customer's individual needs. Why buy a canned workshop that never meets your specific needs? Buy a New Directions' personalized workshop that gets the actual results you want and need?



Internationally-Read Blog

NDCBlogger is read world-wide by all professional types: CEO's, managers, supervisors, trainers, entrepreneurs—even students. Created as a venue for professionals to gain insight and clarity around what it truly means to be a manager and leader in today's world, our industry thought leaders provide practical tips, tactics, stories and strategies to help you along the way. Subscribing is free and interaction is encouraged!



Free Online Content

Visit our website and enjoy the large amount of free resources we provide. Whether it's our weekly blog, just-in-time videos, topic-based articles or in-depth podcasts, our focus is to stimulate conversation, enlighten the skeptical and enhance your relationships

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