

## People-Focused

## Value-Added

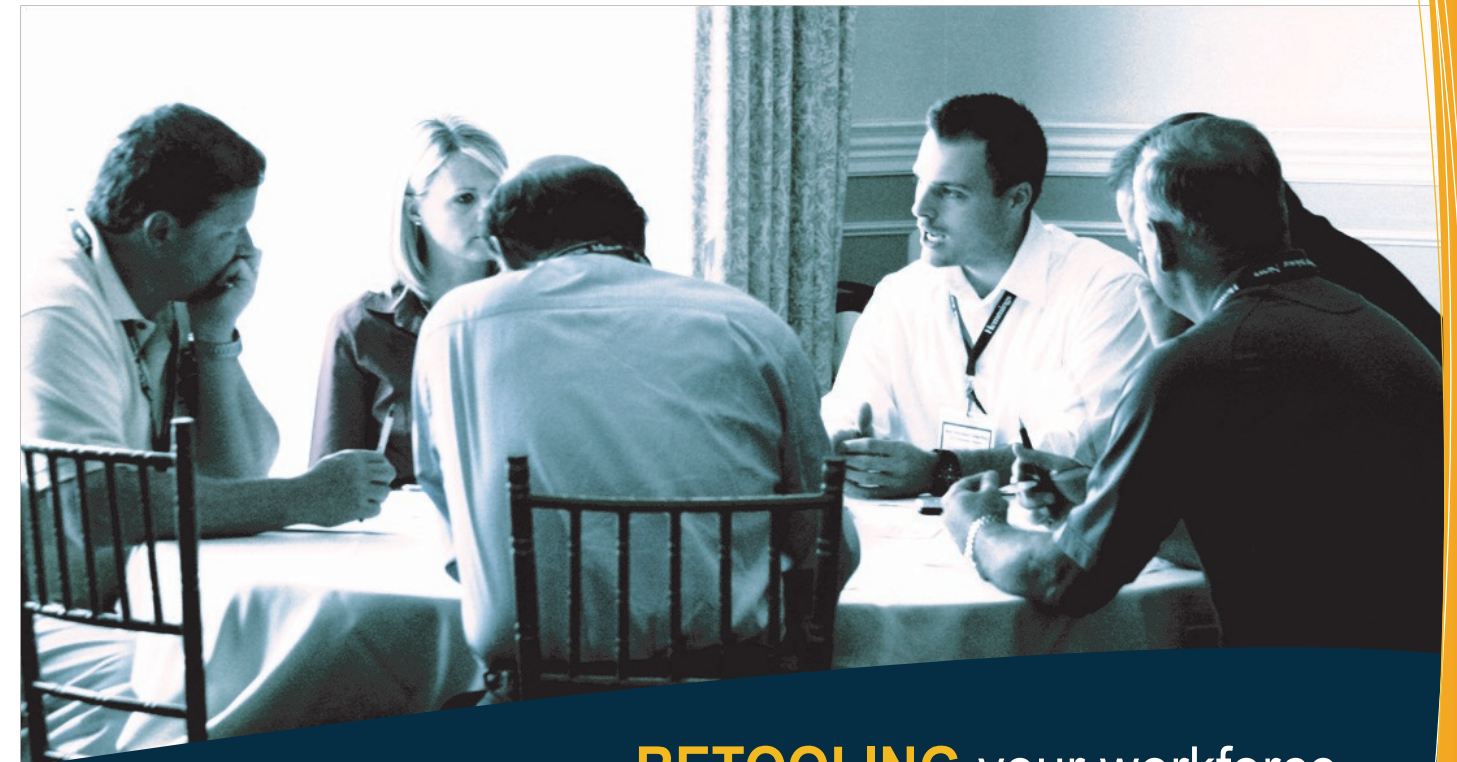
New Directions Consulting, based in southern Vermont, serves as an innovative, international training & development firm. We partner with organizations that realize to be successful requires the ability to adapt to change, unite in teams, engage in processes to enhance quality, and promote continuous improvement - all to satisfy increasingly demanding customers.

New Directions custom-designs each workshop to work specifically within an organization. Our goal in every training is to maximize the potential of teams, managers and coaches; helping participants streamline their processes, reduce conflict and retool their skills to embrace a world of constant change.



FACILITATION | TRAINING | SURVEYING | COACHING | STRATEGY

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## RETOOLING your workforce

FACILITATION  
TRAINING  
SURVEYING  
COACHING  
STRATEGY



## New Directions at work for you

### HELPING TO ADVANCE TODAY'S WORKFORCE INTO TOMORROW'S THOUGHT LEADERS

For over 26 years, New Directions has partnered with clients to provide 'just-in-time' trainings, facilitation, surveys, coaching and strategy. We believe our role as consultants is to facilitate new and different thinking, challenge the status quo and network the experiences of other successful organizations into yours.

As committed change agents, we challenge the status quo by "raising the bar" on all performance, including our own. We seek to build long-term relationships with our clients in a spirit of professionalism, quality, collaboration and creativity.



### Custom-Designed Workshops

Each of our 72 current workshops are customized to meet the demands of each of our customer's individual needs. Why buy a canned workshop that never meets your specific needs?

Buy a New Directions' personalized workshop that gets the actual results you want and need?



### OUR TOP 10 WORKSHOPS IN '10

- CONFLICT MANAGEMENT
- FOUNDATIONS OF FACILITATION
- SUCCESSFUL MEETING SKILLS
- TRAIN THE TRAINER
- HIGH PERFORMANCE TEAM-BUILDING
- THRIVING THROUGH CONSTANT CHANGE
- DEALING WITH MULTIPLE GENERATIONS
- EFFECTIVE PRESENTATION SKILLS
- EMERGING LEADERS
- SOCIAL MEDIA FOR BUSINESS DESIGN

## flexible solutions for your business needs

### "COMING ALONGSIDE THE CLIENT; BUILDING LASTING RELATIONSHIPS"

### Industry Expertise

We work with a wide range of companies and organizations from an array of different industries including:

- Pharmaceutical
- Manufacturing
- Financial
- Educational
- Service & Retail
- Family-Owned
- Health
- Government
- Non-Profit



### Key Testimonials

"You have had a great influence in my own career and opened my eyes to many new ways of seeing how people and organizations work. I wish you and the rest of your team all the best for more good years with New Directions. We will all change, but I will never forget the nuggets of wisdom you have shared."

- George Cates, Senior Director of Research, sanofi pasteur

"Your enthusiasm, constant retooling and leadership knowledge have stood the test of time! We use your tools every day and are constantly striving to improve on our understanding and use of them. Thanks for all you have done for us to make that happen!"

- G. Kenneth Perine, President, National Bank of Middlebury

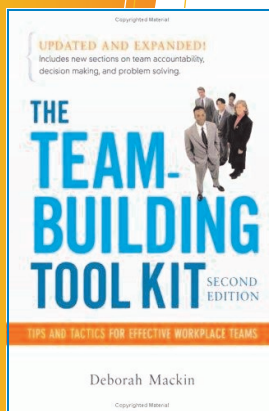
### Recent Clients

- Alcoa, Inc.
- Catholic Charities
- Coca-Cola
- Crane & Co. Paper
- Plasan, North America
- Sanofi Pastuer
- Townsend Leather
- U.S. Navy

"I own several of Mackin's books and they are very useful resources. She writes from experience, not from an academic or research perspective. She works in the field with organizations helping them build and sustain teams. So, you know her recommendations are based on things that have been tested and worked with real teams in real companies."

As a colleague who also works in the area of teamwork, I have a very high regard for Deborah's work."

- Glenn Parker, author of the Team Player Assessment Tool



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### Free Online Content

Visit our website and enjoy the large amount of free resources we provide. Whether it's our weekly blog, just-in-time videos, topic-based articles or in-depth podcasts, our focus is to stimulate conversation, enlighten the skeptical and enhance your relationship

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